



Developing a Follow-Up and Discipleship Plan

- 1) Submit a draft of your church's follow-up letter to Aaron Stevens by July 19th. A sample letter has been provided. Email it to aarons@harvest.org.
- 2) Prepare your church letters, envelopes, stamps, and any additional items you may include with your correspondence. You are responsible for postage.
- 3) A common question is, "How many follow-up cards will my church get?" We suggest you bring 75 letters, envelopes, and stamps (stamps not on the envelopes yet), on Friday, and then determine what you need for Saturday and Sunday. A bringing church will always get more cards than a church that merely attends.
- 4) Determine who will be your church's "Card Sorting Room Representative." That person brings your materials each night, stays late after the crusade each night, addresses envelopes, and gives you the cards on Monday, August 26.
- 5) Begin now to build a follow-up team made up of people of a variety of ages from your church. These people will start making phone calls, and sending texts and emails the day after the crusade. Meet with these people on Monday, August 26, and give last minute instructions and distribute the follow-up cards. At minimum, contact the new believers at least once a week for three weeks. The men should follow up with men, and women follow up with women. It would be ideal to have younger people contact younger people.
- 6) Track the progress of your team. A weekly progress report is ideal. Share your results by emailing aarons@harvest.org.

To register your commitment as a Follow-Up Church you must email Aaron Stevens at aarons@harvest.org or your Harvest Representative with:

- 1) A copy of your church "Welcome Letter."
- 2) The name and email of your church's "Card Sorting Room Representative."

SUBMISSIONS ARE DUE BY JULY 19th

Sample Letter

You need your church's version on your church letterhead, signed by your lead pastor.

Dear New Friend,

Welcome to God's family! We rejoice with you in the decision you made to follow Christ at the recent Harvest event. Having received Jesus Christ as your personal Savior means you've begun a new life. The Bible says, "Therefore if any man be in Christ, he is a new creature: old things are passed away; behold, all things are become new" (2 Corinthians 5:17).

To begin with, I want to assure you that if you earnestly asked Christ to become your Lord, then He *has* done so. Often we make the mistake of assuming that God has deserted us since we don't "feel" His love or presence in our lives. Don't believe it! As a young Christian, your feelings will fluctuate. God has promised us: "All that the Father gives me shall come to me; him that comes to me, I will in no way cast out" (John 6:37).

Also, now that you know the living God, it's important that you start living for Him. Repentance requires not only that we recognize we were living a life dominated by sin, but action to correct that behavior. As a Christian you are now a servant of Jesus, no longer a slave to sin. "In the same way count yourselves dead to sin, but alive to God in Christ Jesus. . . . no longer let sin reign in your body" (Romans 6:11).

With these things in mind, I'd like to encourage you to develop **four important new habits** so that you can continue to grow in the Spirit.

- **Read your Bible daily.** His Word is our source of spiritual food, and provides direction for us in all matters of life.
- **Pray.** Let your prayers be a two-way communication wherein you bring your requests to Him, and more importantly, where He can speak to you.
- **Find a Good Church** where the Bible is taught faithfully. Where you fellowship will have a tremendous impact on your spiritual growth, maturity, and your fulfillment as a Christian.
- Be sure to **Share Your Faith** with others, for in so doing you will be strengthened as a believer, and others will hear the Good News of Jesus Christ.

If you are looking for a church, we would like to invite you to give us a try. We have enclosed a recent copy of our church bulletin, which indicates the times of the various services offered here at **Harvest Christian Fellowship**. On Monday nights, we have a "Start! to Follow" class that focuses on getting new believers grounded in their faith. Child care is provided. By attending this class, many of your questions about God, the Bible, and what God expects from you will be answered.

May God bless you as you walk with the Lord!

Pastor Greg Laurie





harvest: greg laurie

Guidelines for Post-Event Follow-Up Team

If the person you are contacting is already attending a Bible-teaching church, make no efforts to have them change churches. Inform them of your church's service times, special events, and the New Believer Class. We are attempting to build the "Body of Christ," not any particular church.

- A) Contact the individuals assigned to you
- 1) Do not contact before 9:00 AM or after 9:00 PM. Call when you have plenty of time.
 - 2) Don't contact any children age 12 or younger. Pray before and after contact.
 - 3) Contact each person once a week for three weeks. Make at least three attempts to contact them. Your first attempt should always be a phone call. If you cannot reach the person via phone call, then try text or email.
- B) Points to Remember
- 1) Mention their commitment at the event, and the church you are representing.
 - 2) Be sensitive, friendly, and focus the conversation on their new life in Christ.
 - 3) Be excited with them. They're brand new creations in Christ, or newly rededicated.
 - 4) Talk in a language they can understand; they may have little or no Bible knowledge.
 - 5) Ask open-ended questions and then listen for their responses. For example:
 - What led you to the Harvest event?
 - Did Pastor Greg say something in particular that "hit home"?
 - Have you told anyone about your decision to follow Christ?
 - 6) Be sure to provide the following information in your conversation:
 - Invite them to your "New Believer Class."
 - Let them know about the different programs that they can become involved in (women's or men's Bible studies, home studies, youth groups, singles, etc.).
 - 7) Encourage them to pray, read the Bible, fellowship with other believers, and go over the "Secrets to Spiritual Success" in the New Believer's Bible with them.
 - 8) End with a short prayer.
 - 9) If they have problems you cannot address biblically, direct them to the church for guidance. Pray with them about the specific problem.
 - 10) Fill out the "Discipleship Progress Report" for each person you contact. Turn your progress reports in to your church's Follow-Up Coordinator.

Staple or Photocopy Card Here

HARVEST CRUSADE

Discipleship “Progress Report”

This sheet is to be used with
“Guidelines for Discipleship”

Name of Discipleship Team Member _____

- I contacted the first time on the following date _____
- I contacted the second time on the following date _____
- I contacted the third time on the following date _____
- The person is regularly attending church? _____
- The person is in a “New Believer” class? _____
- The person is regularly reading the Bible? _____
- The person is praying regularly? _____

Your Comments
